## Stacey C. Cunningham

Managing Partner & CEO • Aegis Performance Group

Whether it's transforming a \$44 million-dollar healthcare practice with antiquated systems, an oppressive culture and inefficient operations, or building the Aegis Performance Group, a successful global leadership development firm with her business partner Captain Mike Abrashoff, Stacey is execution-oriented leader and is all about helping others drive change, transformation and growth.

Stacey is the creative force behind the firm's suite of integrated, cutting edge learning solutions in the talent management and leadership development space that cost-effectively addresses clients' performance issues while improving their business results. She also facilitates critical keynotes, breakouts and workshops for audiences of 10 to more than 500 individuals that are interactive, hands-on and leave audiences ready to take action back on the job.



## **RESULTS**

Innovation, performance and productivity are all critical if you want to impact your organization's bottom line. Stacey helps both clients and organizations do just that. Here's just a glimpse of how she has helped make a difference:

- Drove the transformation of a \$44-million-dollar anesthesiology practice, leveraging their talent and operational capabilities to enhance efficiency and profitability.
- Founded a strategic leadership development firm that provides organizations with flexible and affordable solutions to boost performance and engagement, ultimately improving execution.
- Guided the business direction, infrastructure development and internal product branding for an \$11 million-dollar leadership development firm. Led and partnered with internal departments, as well as, outside vendors to create powerful solutions that reflected the brand, drove sales, and increased overall company revenue.
- Revived a \$2 million-dollar leadership development firm by re-defining their strategic direction, sales, marketing, solutions development and bench.
- Partnered with a multi-national pharmaceutical organization to create a global mentoring strategy that drove the engagement of their young, top talent; designed and developed a custom end-to-end solution – implemented currently in 22 countries.
- Collaborated on and developed the Executive Integration and Executive Coaching process for a global pharmaceutical organization, partnering with key stakeholders within that organization and the Center of Creative Leadership (coaching vendor) to ensure seamless execution.

## **AREAS OF EXPERTISE**

- Change Management and Leadership
- Employee Engagement and Experience
- Career Development
- Organizational Design, Transformation and Optimization
- Operational Excellence/Efficiencies
- Leadership & Talent Development
- Executive Leadership
- Strategy Planning/Execution
- Succession Planning
- Cultural & Team Transformation
- Executive Coaching
- Public Speaking and Facilitation